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## WHAT GREAT NETWORKERS HAVE IN COMMON

Whether they're in Tibet, Zimbabwe, or Vermont, great networkers have a set of common traits. Follow their lead.

1. Sincerely Like People: You can't turn this basic trait on and off like a faucet. If you're a misanthrope, genetically hostile, or simply fear all Homo-sapiens, pretend to be otherwise and work on it. If you can't do it by yourself, join a support group or find a good therapist. By now you've learned that "team players" go the farthest. Countless surveys rank "interpersonal skills" alongside "ability" as vital assets for career success. [Read more](#)

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