

## **COMMERCIAL MACHINE VENDING – WHAT'S THE BEST WAY TO GET STARTED?**

If commercial machine vending is a business that you are interested in, there is a wealth of information about vending machines and vending routes available online. It is one business that is easy to get into, but depending on the types of commercial vending machines you want to have, it could require a substantial investment. The distributors for commercial machine vending machines often have payment plans available and you can choose to lease the equipment you need.

Some people prefer to get into the vending machine business by purchasing an established vending route. Distributors can give you information about vending routes for sale where the machines are already placed in strategic locations. The locations for the vending machines determine how much money you will make in commercial machine vending because you do need areas where there are lots of people. The distributors will also have a used vending machine to purchase, which can save you money in getting started.

It is impossible to accurately predict how much money you can make with commercial machine vending. The success or failure of your business will depend on the location of the machines as well as the products that you sell and the reliability of the vending machines. If you want to purchase a vending route for sale, you should do your research beforehand and check out the machines. You might approach the seller about a vending machine to purchase so that you can start out small. This will also give you a chance to see if purchasing the full vending route might be beneficial to you.

Since the vending machine business is a commercial enterprise, you do need to abide by state/provincial rules regarding commercial machine vending. You will need to have a business licence and you need to keep accurate financial records for tax purposes. Another aspect that you have to consider with a vending route for sale is that the business owner gets a commission of the amount of money that you take out of each machine. This is usually 40% of the gross, before you deduct any expenses.

Look for a vending machine to purchase when you want to get into commercial machine vending. Most people start off with candy or gumball machines, but there is also a great profit into snack and soda vending machines. There are also vending routes for sale with machines that sell medical supplies, such as aspirin or even products associated with personal hygiene, such as toothpaste, soap and dental floss. The possibilities for products are almost endless when you consider the commercial machine vending business.

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