



WHAT IS A NOTARY SIGNING AGENT AND HOW DO YOU START A BUSINESS?

A Notary Signing Agent is a Notary Public who has acquired a familiarity and understanding of mortgage loan documents either via experience or training. This individual will work as either is hired as an independent contractor for signing agencies, or as a self-employed person receiving assignment through his/her own marketing and advertising efforts.

The job consist of ensuring that real estate loan documents are properly executed by the borrower(s), notarized, and returned promptly for processing to the title or escrow officer. This is an important and vital service for borrowers and closing agents, without which a mortgage loan transaction would not be able to be consummated.

The Statue of Frauds and the Patriotic Act seek to maintain integrity of a signer's signature to authenticate a document, and to identify the borrower for tax reporting and anti-money laundering regulation. This is significantly role for a notary very important, now that so many more transactions are being conducted online or by telephone.

A Notary Signing Agent will travel to the customers home or office at their convenience to execute loan documents instead of having the borrower interrupt their busy schedule to drive to a the title company, or escrow agent's office.

This convenience allows all parties to the transaction be more productive and in any cases reduce the settlement cost. Closing agents have discover this is a much preferred means of doing business, allowing the borrower to review the documents in the privacy of their home or office while increasing the volume of loan a closing agency can handle.

Your primary duties will include: answering phones, customer service, some filing, notarizing documents, networking and marketing your services. You will be required to pass a test or exam sponsored by your state's governing agency to obtain a certificate or commission. At times being a Notary Signing Agent can be fast-paced and require flexibility and patience.

To really be highly successful as a Notary Signing Agent you must be reliable, honest, willing to learn, a good communicator, work well with others, enjoy dealing with people, and be somewhat computer literate. Being multi-lingual is a great advantage, as it increases the population of people you can serve.

One of the biggest challenges beginning Loan Signing Agents face in getting their business up and running is marketing. There are just too many tasks involved in setting-up, managing and marketing a new business. The list of tasks seems daunting and never-ending.

This is what stops most beginners, the amount of time, energy and effort and needed to develop the business and start getting regular clients that pay well and promptly. One of the easiest ways to get your practice off to a good start is to promote your service online through a high-traffic notary portal. Title, insurance, mortgage lenders, medical related industries, traffic schools, auto dealers, bails agents and the general public depend on these sites to find notaries daily for loan signings and other general notarial related work.

This is the quick means to marketing your notary practice and giving your business a jumpstart, while you work to develop long-term business relationships. Plus you get a webpage as part of the price.

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