

## THE BEST THINGS IN A HOME BASED BUSINESS ARE FREE

One of the biggest advantages for doing business on the internet is the low or no cost that is involved in starting and managing the business. Take the place where you do business which is the site, your online store. Most sites can be setup for free by a hosting company. You can either design it yourself or have someone design it for you, again for free.

Products for your business can be obtained for free from various affiliate programs. You do not have to pay for storage of the product because this is done for you by the affiliate. Once the prospect lands on the affiliate's page they will sell, pack, and ship the merchandise for you. Again, for free. And you are paid a commission on the sale just for leading the prospect to the affiliate's landing page through your promotions.

Now some promotions can also be free. For instance, you can write articles with links to your site, about the products, and have them published on hundreds of directories on the internet for free. The articles act as advertisement and through the links take the prospect to your site where you, in turn, through links or banners direct the prospect to the affiliate's landing page where the sale is made. You can also get the prospect to your page through links with other web pages or through your position in search engines. All again for free!

Another way that you can get free advertisement is by belonging to a forum where you can participate in discussions and develop relationships. Your name and site will be listed each time you make a contribution and if enough interest is developed in what you offered; BINGO, you have another person following the link to your site.

You can also develop and place a free press release on the internet every time you add a new product or launch a new site. Blogs, Newsletters, and eBooks can also act as free advertisements. And because the internet is free, their distribution is free.

Let us not overlook the fact that in order to profit from all of the free stuff that is offered you need to do your homework. You will need to examine which hosting company offers the site designs that fit your style. Study which products you are going to be comfortable with representing and promoting. Determine how much knowledge and skills you will need to possess about the products so that you can develop interesting content to draw interest and develop a desire for the product.

You will need to develop a reputation for yourself as being an expert in the field before you will gain a following. This will take some time to establish. You need to be patient, persistent, and committed. Remember, "Rome was not built in a day" but it has lasted many a lifetime. And so can your home business. It is a great opportunity when you consider all of what can be done for free.

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