



DRIVEN TO SUCCESS BY DIGITAL BUSINESS CARDS

For years, businesses have been using business cards to entice new customers or to keep contact with existing ones. But as society changes and technology evolves, promotional materials including business cards have become more and more high-tech. Needless to say, it is essential for every business that their advertising materials communicates effectively what is distinctive about their business and what sets them apart from their competitors.

Today, there is a better and more cost effective way of marketing your products and services – that is through digital business cards. But what exactly are these digital business cards? In essence, it is a pocket size CD-ROM roughly the same size as a typical business card that can be played in most electronic equipment that have CD drivers. With digital business cards, your customers can actually access your site, know your products and services and have up to date information with just a click of the mouse. Compared to brochures, catalogs and newsletters which need to be printed every month or every quarter to include new additions in products or services, digital business cards eliminate the need to print brochures every month. You only need to change or improve your website to accommodate new products. From the digital business card itself, customers will already be able to know whatever new products you have. Hence, handing out digital business cards can better provide your customers with better and fuller access to what you have to offer.

Imagine providing your customers large volumes of information for less than the cost of a standard catalog printing. You can better equip your customers with what they need to know regarding your products and perhaps you can encourage them to try your services. Doing so, your marketing tactic will have a new life and meaning when you start to use this technologically advanced advertising tool.

Digital business cards can also make you stay ahead of the competition. Envision you and your competitor handing out business cards at the same time. Your competitor is giving out the standard business card strategy while you are handing out digital business cards. You would notice that your unique strategy would create good impression to you and your business. Customers would also be fascinated with your distinctive tactic and would be encourage to visit your web site and better yet avail of your products and services. Hence, this is a good way to get noticed and stand out among the rest.

Digital business card is becoming the 'it' tool in the business market today. The endless possibilities it offers and the savvy professional look that it gives can really offer several benefits to businesses. It has, in fact, become one of the most cost effective and good marketing tool to hit the electronic media business.

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