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## STRATEGIES FOR A SUCCESSFUL CAREER NETWORKING

Here are some strategies for successful networking:

### 1. Develop contacts

Contact everyone you know. You meet people who may have insight into your job search. Talk to people who know people who can help. You talk about it with strangers at parties. Don't be limited to people who could certainly help.

### 2. Places to find contacts

Strategies for a successful career networking

The best place to start networking with family, friends and neighbors - and your family, friends and neighbors, but don't stop. Talk to staff, colleagues in your industry, and they meet at the meetings at the sector, including trade fairs and conferences.

### 3. Be Prepared

You must turn links to game plan. Find out who will be in some places and activities, or for your best on the list who you think is likely to be present. Then decide who would prefer to meet. Once you have a list of potential contacts, thoroughly examine your work and your background, and then make up some questions and conversational statements that reflect your research. And finally, think critically about what your goals, your network connection is working.

### 4. Networking has no boundaries

Business meetings, informational interviews, college reunions, and cocktail parties are obvious networking opportunities - you expect to walk away with a few business cards and some recommendations for potential employers. Good networkers are flexible approach to people who connect as a fluid enterprise that extends far beyond hotel conference-room walls. Don't let these opportunities pass you by. Always willing to contact and exchange of business cards. Prepare a powerful resume and cover letter. CVs can serve as detailed business cards; contacts remember you and your performance. Create a version of your resume and cover letter for networking only, one learned in the short term.

### 5. Track

The key is keeping your network aware of your situation. Never take your network for granted. It is important to keep updated without imposing or being invasive. And, of course, if you have a new job, be sure to tell them again for your help.

### 6. Follow the Golden Rule

If you want to be treated with respect, treat others with respect. If you want your phone calls and e-mails back, call and write back to the people who contact you. If you want bigwigs to make time for you, make available to others who could help you. It is so easy.

### 7. Make It Easy for your contacts

If you call, meet, or write to a potential contact, make it as easy as possible for them to help you. Explain what you really want, and ask detail-oriented questions.

### 8. Presented

This is crucial to your success. Keep an overview of your network. Make sure your system has much room for contacts' names, addresses, phone numbers, companies, job titles, how they met, and subsequent conversations you've had with them.

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