



VENDING MACHINE SALES – IT ALL DEPENDS ON LOCATION AND MACHINE

The vending machine sales that you might realize from your vending machine business are hard to predict. The sales depend on the machines that you use and where you place them. You do need to have a business licence or a seller's permit in order to have sales through vending machines. However, it doesn't matter how many machines you operate as part of your business – one permit will cover them all. However, there are exceptions to this law. If the items that you sell cost less than 15 cents then you don't need a permit for your vending machine sales.

The start up costs for vending machine businesses vary according to the types of vending machines that you start with. For the most part, people usually start off with one or two smaller machines, such as candy or gumball vending machines. These are the least expensive but they do generate a lot of vending machine business sales. You do need to look at the cost of the machine and the cost of the candy as well as where you plan to place the machines to try to predict the amount of vending machine sales you might realize.

To help you understand the vending machine business sales that you could realize with just one candy machine, first write down the cost of the machine. If you go with a new machine, this will be about \$300 and a bag of 850 jawbreakers costs \$50. When you sell the jawbreakers for 25 cents each, your total vending machine sales will be \$212.50. Deduct the 40% commission that you pay to the storeowner, which amounts to \$85. The rest of the money is yours, so when you deduct the cost of the candy, you have a profit of \$127.50, just from one candy vending machine. If you buy a used vending machine, it won't take you as long before the sales turn into profits.

The more machines you have, the higher the vending machine sales you will realize. For the first few months after you get started in the vending machine business, you will be paying back the money you invested in the vending machines you bought to get started. However, it won't take you long to do this and if you have all your machines in the same location, you only have to make one stop to take out the money from the vending machine business sales and restock the machines.

When the money you have from your vending machine sales is all profit, then you will probably start to think of expanding by buying more vending machines. Diversify your vending machine business and increase your sales by investing in different types of machines and find different locations to place them in. You can still use the same day of the week for the servicing and you don't have to give up your regular job. However, as you so start to have more and more vending machine sales, this can become your only source of income and you will be your own boss.

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